My Name is Michael Cullumber and I am seeking a second term on the USA Archery Board of Directors in the Judge position.

I have enjoyed my 4 years on the board and feel that I have been able to contribute to the direction and growth of the organization. In the last four years working together with USA Archery Staff, we have started a series of Judge Seminars to increase the education of our Judges. We have began a new certification process and have worked with the Official and Rules Committee to grow the ranks of quality judges in USA Archery.

I wish to continue helping the organization for the next 4 years, paying close attention to Judge Training and continue working with USA Archery staff in developing the new judge certification curriculums.

A second term goal will be to make sure that Judges who decide to move up to a higher level, will be able to do so without a huge out of pocket expense and to make sure that judges are able to judge at National events without any undo expenses.

Last, I would like to continue to work with fellow board members on broader, nonjudge issues, helping move the organization forward into the next four years.

I have been an International Judge for World Archery since 2011, I was on the JOAD Committee as the West Region Representative for three terms and it's Chairman for one term. I am the current President of one of the largest JOAD programs in the State of Arizona. I am also a Level 4-NTS Coach. I feel that I have a very well rounded view of the organization and hope to use this experience to continue to serve the USA Archery community.

As always, you can contact me by email at <u>mcullumber@cox.net</u> with any suggestions or concerns.

Thank you for your consideration

Michael Cullumber

# Michael L. Cullumber

903 E. Folley St. Chandler, AZ., 85225 Home Phone (480) 459-9790 Cell Phone (480) 459-9790 e-mail; mcullumber@cox.net

**OBJECTIVE**: To utilize my experience in Marketing, sales, management and customer service creating a solid foundation for growth in the Sport of Archery.

#### QUALIFICATIONS

Currently a USAA Certified Level 4-NTS Archery Coach, I have been teaching Archery to Youth and Adults for 20 years. I am deeply involved with Target Archery on a state level, being the past President of USA Archery Arizona, Tournament Director of the AAE Arizona Cup, Founder and President of the Paseo Vista Archery Club, Inc. and a World Archery International Judge.

Have participated in the formation of two JOAD programs in the Phoenix, AZ. Area. The Papago FITA Archers & The Paseo Vista Archery Club, Inc.

#### EDUCATION

1971-1975 Graduated Camelback High School – Phoenix, AZ 1975-1977 Phoenix Community College – Phoenix, AZ

## EMPLOYMENT

1978-1986

#### General Manager – Laser Optics, Tempe, AZ.

- Coordinated all departments and personnel.
- Accountable for production standards, material procurement and inventory.
- Established training programs and standards.
- Communicated with company accounts on special needs.

#### 1987-1994 Marketing/Promotional Director – The Bare Cover, Mesa, AZ.

- > Developed and implemented in- store promotions.
- Produced outside special events
- Created employee seminars on merchandising and loss prevention.
- Involved directly with merchandise buying.

 Assisted store managers in increasing sales and productivity.

#### 1995-1999 Sales – Oasis Bedrooms, Phoenix, AZ.

- Consistently at or near the top in company sales.
- Promoted from sales position to Assistant Manager.
- Participated in all phases of the opening of new retail locations.

## 2000-2005 Owner/operator - Guardsman FurniturePro, Tempe, AZ.

Repaired, refinished and restored all types of furniture

## 2005-2013 - Oasis Bedrooms, Phoenix, AZ.

- Consistently at or near the top in company sales.
- Promoted from sales position to Assistant Manager.
- Participated in all phases of the opening of new retail locations.

# 2013-Present – Owner/President Solutions In Archery

## ARCHERY EXPERIENCE

- President of the USA Archery Arizona
- > Current President of the Paseo Vista Archery Club, Inc.
- Certified USAA Level 4-NTS Coach
- Archery Instructor for Arizona State University Beginning and intermediate archery classes.
- Have taught 5 to 6, 6 week archery classes each year for the last 20 years
- World Archery International Judge
- World Archery Americas Continental Judge
- USA Archery National Judge
- Instrumental in the Creation of the Paseo Vista Archery Range, a City of Chandler, AZ public Archery Range
- On the Operating staff of the AAE Arizona Cup, the Tournament Director for 2013, 2014, 2015 and 2016.
- Served two term on the USA Archery JOAD Committee as the Western Region Representative.

# **RELATED EXPERIENCE**

- Executive Director of the Arizona Outdoor Volleyball Association 1992 – 1994
- Created and developed the Arizona Outdoor Volleyball series, including securing over \$10,000 in cash/merchandise prizes
- Produced and promoted two of the largest Pro-Skateboard competitions in Arizona with over \$10,000 in cash prizes.
- Basic knowledge of Microsoft Office Suite